

Increasing Independence for People with Disabilities

REPORT TO THE COMMUNITY:
FISCAL YEAR 2020



OUR MISSION

Paraquod will empower people with disabilities to increase their independence through choice and opportunity.

OVERVIEW

Founded in 1970, Paraquad's mission is to champion equity and independence for people with disabilities through services, partnerships, education, and advocacy. As a Center for Independent Living, Paraquad believes that people with disabilities are the best experts on their own needs and have a right to decide how they live, work, and participate in the community. We serve more than 1,200 people with all types of disabilities in the St. Louis area through more than 20 programs and services. Paraquad is a hub for disability services – providing resources, expert peer knowledge, and connection to the services that facilitate an individual's path to independence. We recognize that, while significant advancements have been made over the past 50 years through the efforts of advocates before us, equity has not fully been realized in the disability community. Attaining independence – including the ability to self-sustain and attain a quality of life that everyone desires – is still extremely challenging for people with disabilities due to systemic, attitudinal, educational, and employment barriers. Thus, we champion our vision of an environment where people with disabilities can pursue the entirety of their goals and are embraced as valued members of society. Paraquad's services can be broadly summarized in these categories:

Public Policy and Advocacy

One of Paraquad's core services is advocating for the interests of people with disabilities. We provide training on voting and civic engagement, individual advocacy, and systems change organizing. We work with legislators to develop and implement policies that promote independent living and to eliminate or amend policies that create barriers for people with disabilities.

Independent Living

Paraquad supports people in pursuing their goals for independence, which can include obtaining benefits and finding affordable, accessible housing and transportation. This program also offers peer mentorship and the motivation and support to achieve personal goals. Our Information and Referral Services provide information about our programs and services and offer referrals to internal and external community resources that assist individuals in achieving independent living. We also provide assistive technology education and demonstration.

Youth Services

Paraquad's youth services addresses the unique challenges and opportunities facing youth with disabilities. The core services include Youth Group, which provides peer support and the development of advocacy and social skills; education advocacy; and youth-to-adult transition services. The latter focuses on creating a person-centered plan for each youth that addresses future employment, education, housing, independent living skills, and recreation.

Education and Employment Services

Paraquad's Workforce Development Programs offer a range of services to assist people with disabilities in preparing for, securing, and maintaining employment in positions consistent with their talent, skills, and interests. These include Continuing Education classes for adults with developmental disabilities that focus on basic academics and the hard and soft skills needed at work, and paid summer work experience for high school students. Our job development, placement, and retention specialists help individuals improve their job readiness skills, obtain and maintain employment, and thrive in the workplace.

Business Services

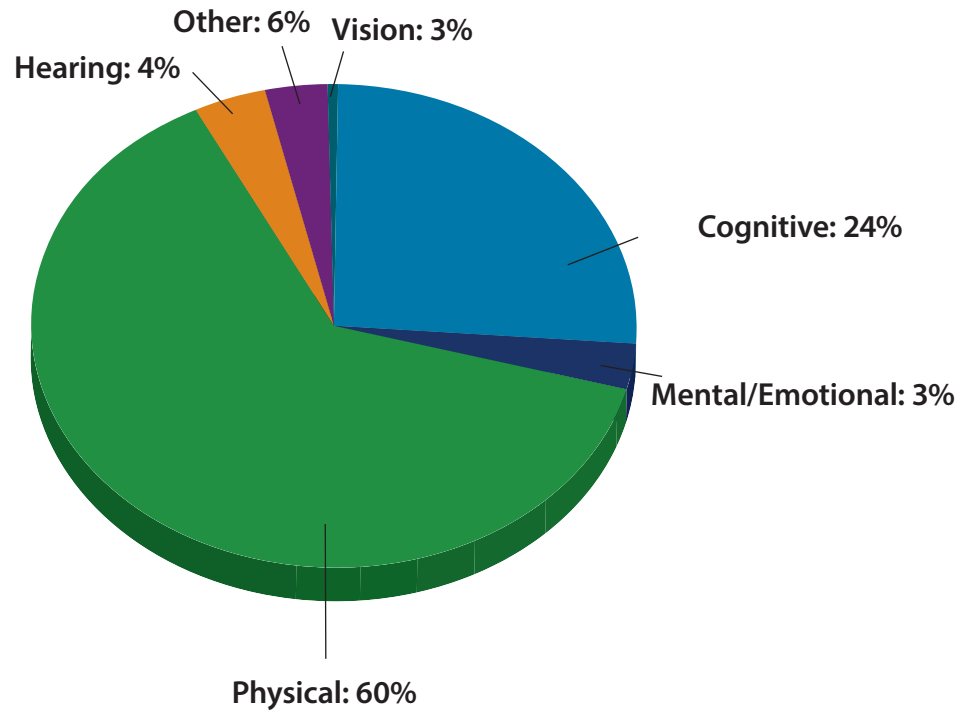
Paraquad's Deaf Way Interpreting Services is the largest provider of sign language interpreting services in St. Louis. Our AccessibleSTL program partners with area businesses and organizations who are seeking to expand their capacity to serve and employ people with disabilities.

The Stephen A. Orthwein Center at Paraquad

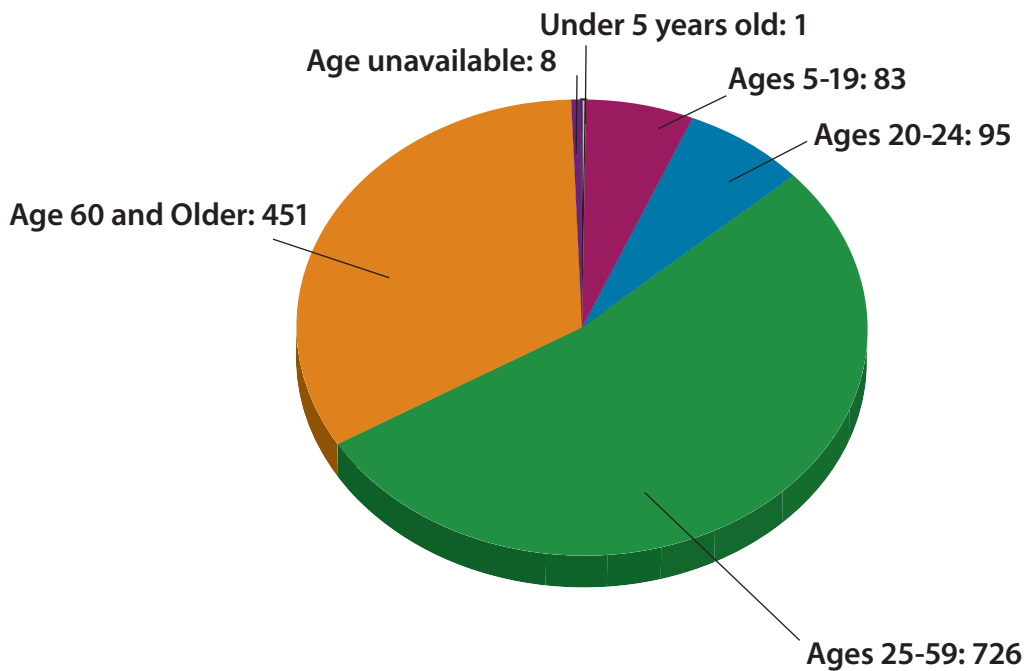
The Center is a state-of-the-art, fully accessible exercise facility providing support and guidance on exercising safely and effectively, as well as access to appropriate programs, equipment, and services to improve self-care, community participation, and quality of life for individuals with disabilities.

SNAPSHOT OF PARTICIPANTS SERVED IN FISCAL 2020

Percent Served by Disability



Participants Served by Age



PROGRAMS AND SERVICES

Services by Participants Fiscal Year 2020

DIRECT SERVICES	
Advocacy/Legal Services	3
Assistive Technology	51
Children's Services	0
Communication Services	0
Family Services	0
Housing, Home Modifications, and Shelter Services	0
IL Skills Training and Life Skills Training	106
Mobility Training	0
Peer Counseling Services	11
Personal Assistance Services	36
Physical Restoration Services	0
Preventive Services	114
Rehabilitation Technology Services	0
Stephen A. Orthwein Center	306
Ticket to Work	56
Transportation Services	2
Youth/Transition Services	36
Vocational Services	70
Work Incentives Planning and Assistance (WIPA)	181
Other Services	302
Total:	1,274

* In addition to people served in our programs, we also responded to 4,689 phone calls and emails through our Information and Referral team, providing short-term assistance, connection to resources, and/or referrals to programs, as appropriate."

** Some participants are duplicated across programs

STATEMENT OF ACTIVITIES

For the year ended September 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Support, and Gains			
Contributions	\$1,149,469	\$1,000,000	\$2,149,469
United Way	114,093	38,035	152,128
Grants:			
Federal	1,792,093		1,792,941
State	244,302	154,623	398,925
Other	1,355,799	133,333	1,489,132
Program Service Fees	10,165,666		10,165,666
Investment income, net	288,832	23,363	311,195
Rental Income	614,274		614,274
Special Events (Net of Expenses of \$58,666)	84,869		84,869
Miscellaneous Income	57,316		57,316
Net Assets Released from Restriction	616,329	(616,329)	
Total Revenue, Support, and Gains	16,483,890	732,025	17,215,915
Expenses and Losses			
Program Services Expenses:			
Independent Living	1,269,639		1,269,639
Consumer Directed Services	7,527,907		7,527,907
Employment	829,329		829,329
DEAF Way	1,131,576		1,131,576
Restaurant	554,132		554,132
Orthwein Center	379,314		379,314
Advocacy and Public Policy	98,449		98,449
Total Program Services Expenses	11,790,346		11,790,346
Supporting Services Expenses:			
Management and General	1,701,533		1,701,533
Fundraising and Development	527,735		527,735
5240 Buildings	713,103		713,103
Total Supporting Services Expenses	2,942,371		2,942,371
Total Expenses and Losses	14,732,717		14,732,717
Change in Net Assets	1,751,173	732,025	2,483,198
Net Assets - Beginning of Year	7,874,380	441,049	8,315,429
Net Assets - End of Year	\$9,625,553	\$1,173,074	\$10,798,627

STATEMENT OF FINANCIAL POSITION

For the years ended September 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
ASSETS		
Current Assets		
Cash and Cash Equivalents	\$1,642,456	\$211,286
Restricted Cash	577,324	575,974
Accounts Receivable, Net	1,243,859	1,315,160
Inventory	22,684	23,549
Promises to Give	750,302	83,372
Prepaid Expenses	145,913	289,366
Total Current Assets	4,382,538	2,498,707
Property and Equipment, Net	20,475,409	20,929,719
Notes Receivable	11,245,250	11,245,250
Investments	2,342,102	2,199,695
Life Insurance Annuity	906,134	903,702
Assets Restricted for Endowment	200,000	200,000
Total Assets	\$39,551,433	\$37,977,073
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts Payable and Accrued Expenses	\$1,135,989	\$786,935
Accrued Payroll	334,359	404,164
Deferred Revenue	269,376	52,588
Line of Credit	-	1,196,407
Current Maturities of Long-Term Debt	439,588	423,913
Other Current Liabilities	108,171	137,250
Total Current Liabilities	2,287,483	3,001,257
Long-Term Obligations	26,465,323	26,660,387
Total Liabilities	28,752,806	29,661,644
NET ASSETS		
Without Donor Restrictions:		
Operations	4,155,162	(718,833)
Net Investment in Property and Equipment	5,393,072	5,666,643
Board-Designated Endowment	-	2,926,570
Total Without Donor Restrictions	9,548,234	7,874,380
With Donor Restrictions:		
Perpetual in Nature	200,000	200,000
Purpose Restrictions	973,074	241,049
Total With Donor Restrictions	1,173,074	441,049
Total Net Assets	10,721,308	8,315,429
Total Liabilities and Net Assets	\$39,474,114	\$37,977,073

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